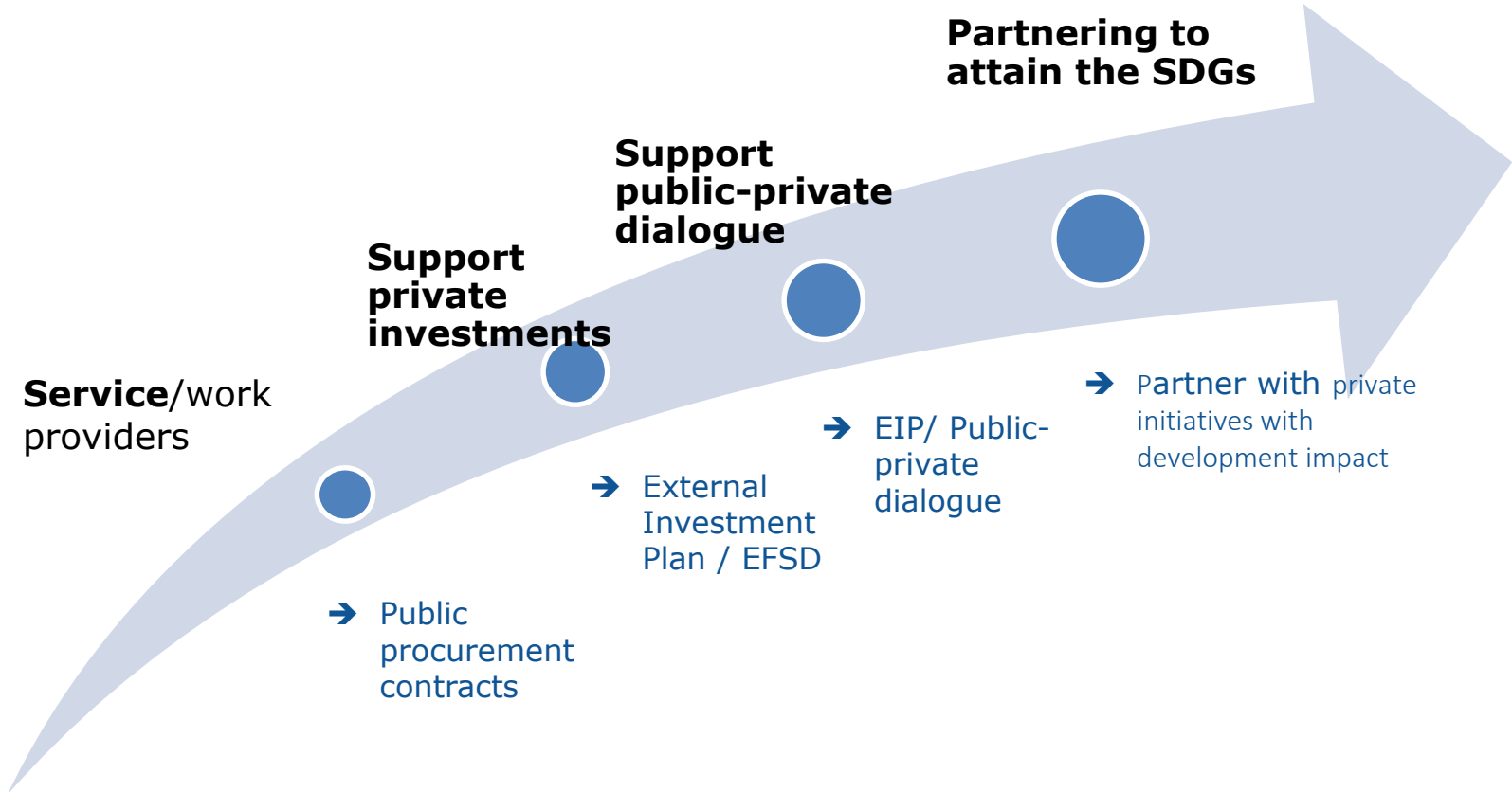


Un nuevo paradigma – El sector privado como actor de desarrollo



- ✓ **Agenda 2030: Objetivos de Desarrollo Sostenible (ODS)**
- ✓ **Agenda de Acción de Addis Ababa Action para la Financiación del Desarrollo**
- ✓ **Comunicación de la UE “Reforzar el papel del sector privado para lograr un crecimiento inclusivo y sostenible en los países en desarrollo ”**
- ✓ **Comunicación de la UE “Hacia una arquitectura financiera más eficiente en materia de inversiones fuera de la UE ”**
- ✓ **Comunicación de la UE “una nueva alianza entre África y Europa para la inversión y el empleo sostenibles”**
- ✓ **Carta de misión de la nueva Comisaria para las Asociaciones Internacionales (“*International Partnerships*”)**





The External Investment Plan



European Fund for Sustainable Development (EFSD)

- New guarantee to reduce risk
- Blending loans and grants
 - Africa Investment Platform
 - EU Neighbourhood Investment Platform



Technical Assistance

- Support local authorities and companies preparing bankable projects
- Improving the investment climate in close engagement with the Private Sector



Investment Climate

- Structured dialogue with business
- Market Intelligence & Analytics
- Policy and political dialogue
 - EU Cooperation

A one-stop-shop for public and private investors

La asistencia técnica apoya a los dos pilares del PEIE

Apoyo al Pilar 1

Investment identification phase

Feasibility studies

Investment design phase

Preparation of bankable proposals

Investment execution phase

Capacity building for financial intermediaries and beneficiaries



TECHNICAL
ASSISTANCE
(PILLAR 2)

Apoyo al Pilar 3

Investment Climate Analysis

Market analyses and diagnosis

Structured dialogue

Support to PPD processes and fora

Support to Government agencies

Definition and implementation of reforms

Capacity enhancement of private sector and public sector agencies

Value chains, quality infrastructure, governance



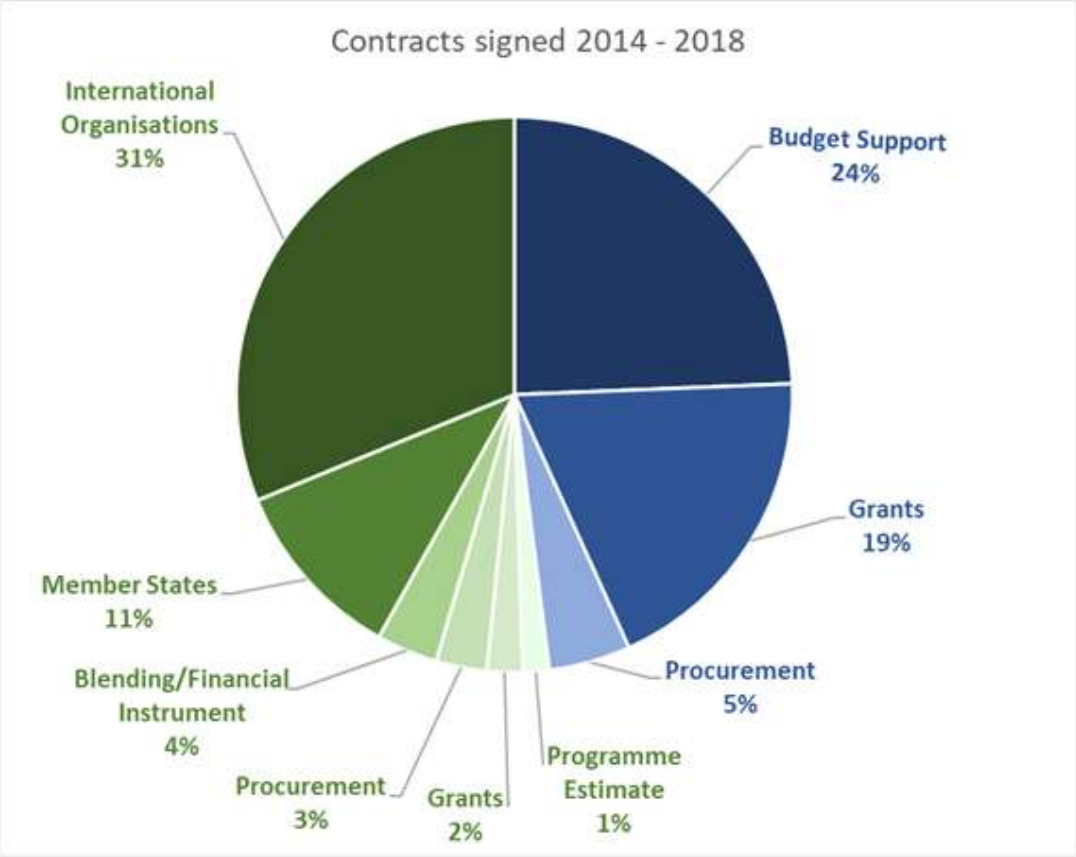
- **Technical assistance to pillars 1 and 3**
- **Support/Facilitate Public-private dialogue**
- **Economic Diplomacy, incl. support EU Chambers of Commerce: advocacy on investment climate and support to businesses**
- **Business Forum**
- **Further link to DG Grow instruments for the internationalization of European SMEs: <http://ec.europa.eu/DocsRoom/documents/21750>**



Delivery modes

- Call for tenders
- Call for proposals
- Blending
- Guarantee tools
- Budget support
- Delegated cooperation with Member State agencies
- International organizations
- Trust Funds

Management modes – DEVCO 2014-2018



- Direct management - 48%**
- Budget support: € 5,66 billion
 - Grants: € 4,39 billion
 - Procurement: € 1,1 billion

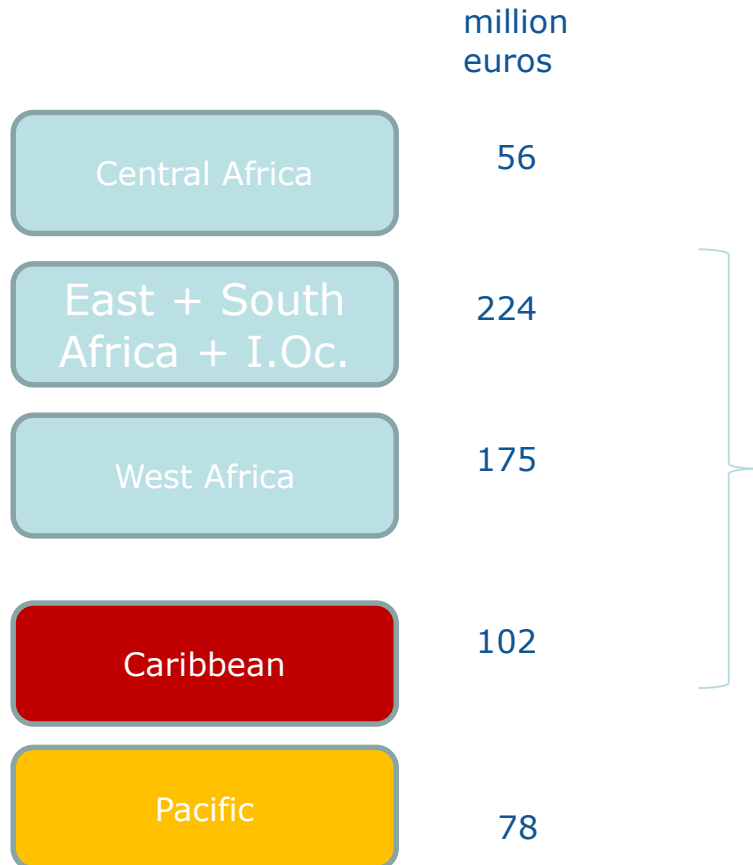
- Indirect management - 52%**
- Int. Orgs: € 7,25 billion
 - EU MS: € 2,5 billion
 - Blending: € 830 million
 - Procurement: € 686 million
 - Grants: € 483 million

Funds reserved to private sector development in EU aid instruments – DG DEVCO indicative core allocations for 2014-2020			≈ M€
Country level (bilateral) (DCI, EDF)	National Indicative Programmes	21 countries	650
Regional level (DCI, EDF)	Regional Indicative Programmes	Africa, Asia, Caribbean, Latin America, Pacific	600
ACP level (EDF)	Intra-ACP Programme	Africa, Caribbean, Pacific	600
Thematic (DCI)	Global Public Goods and Challenges ...	Addressing innovative global initiatives	150

≈ 2000

+ PSD in neighbourhood countries of around 650 million euros for 2014-2017

European Development Fund – Regional Indicatives Programmes



The RIPs contain “regional integration” components that are largely devoted to trade and private sector – approx. 600 million euros in total in ACP countries